



AK KINETIX

SOURCING . PROCUREMENT . TRADING

Capability Statement

AK Kinetix is a business to business sourcing, procurement, and trading company serving civil aviation, industrial machinery, and scientific and laboratory equipment markets. Every transaction passes supplier and customer verification, product classification, and sanctions and export control screening before pricing is issued.

MODEL	Asset light sourcing and trading, no held inventory
SOURCING MARKETS	Sweden, Germany, wider European Union, United States, Canada
CUSTOMER MARKETS	European Union, United States, Canada, Australia
SECTORS	Civil aviation, industrial machinery, scientific and laboratory equipment
REGISTERED OFFICE	United Arab Emirates
CONTACT	info@akkinetix.com www.akkinetix.com

This document may be circulated internally by prospective customers and suppliers.

01 Company overview

AK Kinetix operates an asset light model. The company holds no inventory and takes no speculative positions. It identifies requirements with corporate and institutional buyers, matches those requirements to verified suppliers, and manages the documentation, classification, and screening work that sits between the two.

The company acts for buyers who need a single accountable counterparty across multiple supply markets, and for suppliers who want qualified demand without carrying the cost of export administration. Positioned within reach of European, North American, and Asian trade lanes, AK Kinetix serves customers in the European Union, the United States, Canada, and Australia.

02 Business areas

CIVIL AVIATION

Rotable and consumable parts, ground support items, and tooling for maintenance, repair, and overhaul organisations and commercial airlines. Certification requirements are agreed in advance, including EASA Form 1, FAA 8130-3, and dual release documentation.

INDUSTRIAL MACHINERY

Spare parts, drives, bearings, hydraulics, and capital equipment for manufacturing and engineering companies, supported by material test reports and certificates of conformity where the application requires them.

SCIENTIFIC AND LABORATORY EQUIPMENT

Analytical instruments, laboratory consumables, and calibration dependent equipment for universities, research institutions, and commercial laboratories, including installation and calibration certificate requirements.

03 Compliance and controls

Compliance work precedes commercial work. No quotation is issued before the parties, the product, and the destination have been assessed.

- Supplier verification covering legal status, ownership, and trading history.
- Customer verification covering end use, end user, and institutional standing.
- Product classification against export control lists, including dual use assessment.
- Sanctions and denied party screening for all counterparties and intermediaries.
- Documentation review covering certificates, traceability records, and country of origin.
- Record retention for each transaction so that decisions remain auditable.

Where a requirement falls outside the scope AK Kinetix can lawfully serve, the enquiry is declined and the reason is stated in writing.

04 How engagements work

- 01 Enquiry and scope** 1 business day
Requirement, quantity, condition, certification, and destination are captured in writing.
- 02 Counterparty verification** 1 to 3 business days
Customer standing and end use are assessed before supplier engagement.
- 03 Classification and screening** 1 to 3 business days
Product classification, dual use assessment, and sanctions screening are completed.
- 04 Supplier sourcing** 3 to 10 business days
Verified suppliers are approached and offers are compared on price, lead time, and documentation.
- 05 Quotation** 1 business day after offers
A written quotation states price, lead time, certification, and Incoterms.
- 06 Order and documentation** 2 to 5 business days
Purchase order, export documentation, and logistics instructions are issued.
- 07 Delivery and records** Per agreed lead time
Shipment is tracked to delivery and the transaction file is closed and retained.

05 Commitments

- Enquiry details, drawings, and part lists are treated as confidential and are never shared beyond the suppliers required to price the requirement.
- Only verified suppliers are approached. Unqualified sources and open market brokers are not used.
- Certification and traceability requirements are confirmed before an order is placed, not after delivery.
- Where a requirement cannot be met on the stated terms, this is said plainly rather than quoted optimistically.

06 Contact

ENQUIRIES	info@akkinetix.com
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CAREERS	careers@akkinetix.com
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WEBSITE	www.akkinetix.com
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OFFICE	United Arab Emirates
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HOURS	Sunday to Thursday, 09:00 to 18:00 GST. Initial response to most enquiries within two business days.
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